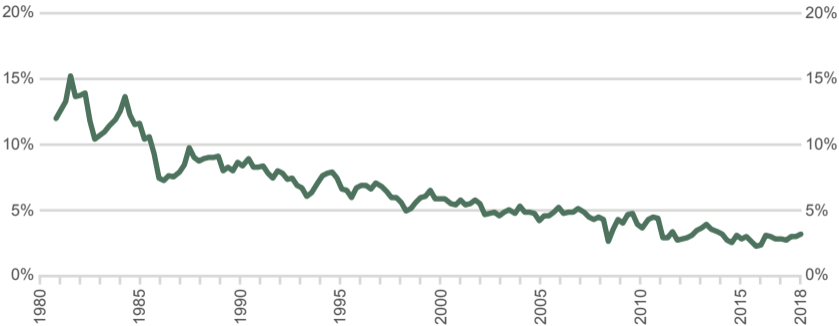


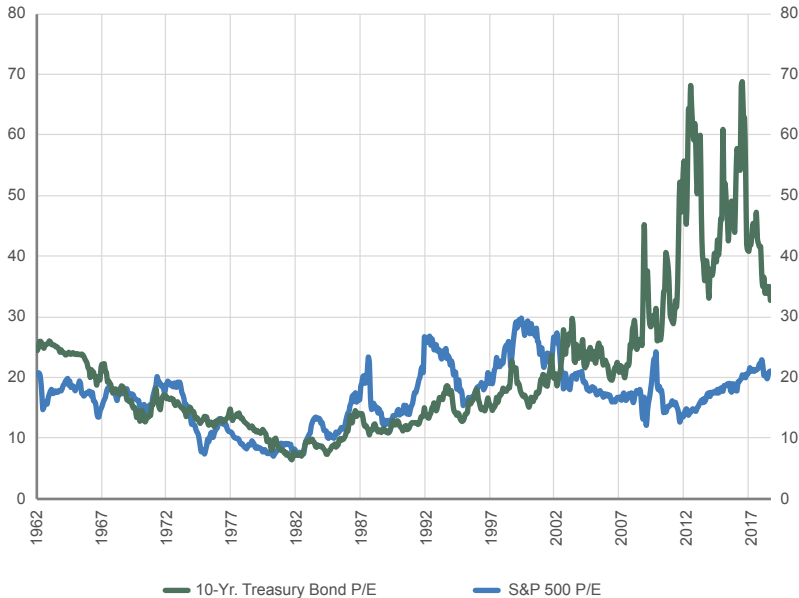
10-Year Treasury Yield



30-Year Treasury Yield

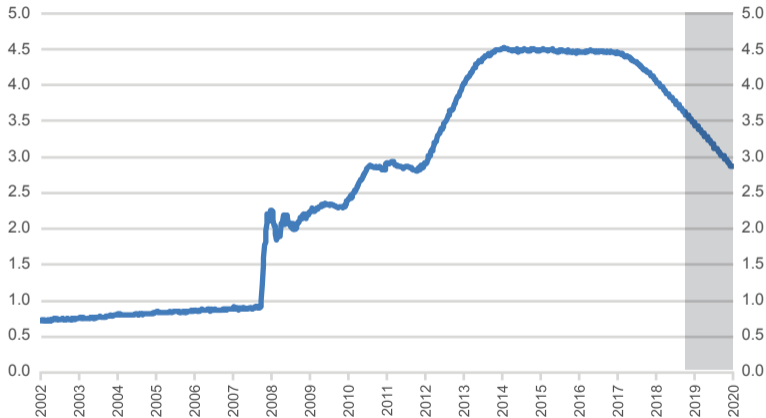


Bond P/E vs. S&P 500 P/E



Federal Reserve Balance Sheet

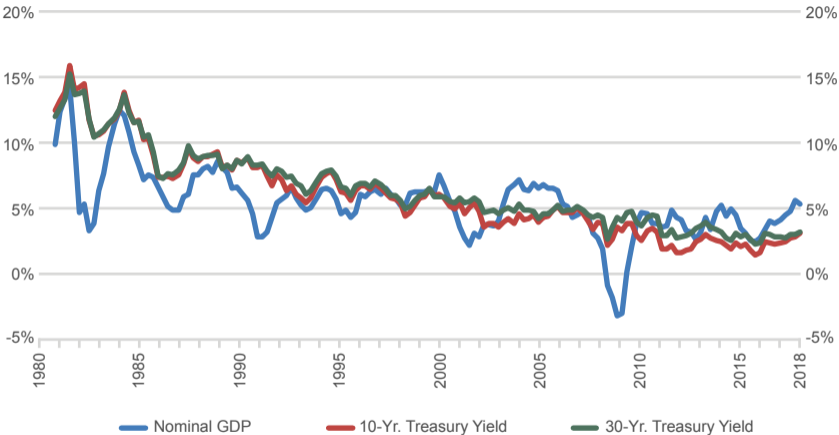
TRILLIONS OF DOLLARS



— Federal Reserve Balance Sheet

■ Projected Balance Sheet Levels

Nominal GDP compared to 10-Yr and 30-Yr Treasury Yields



GDP is Gross Domestic Product, a measure of US economic activity

Loss in Treasury Bond Value Percentage

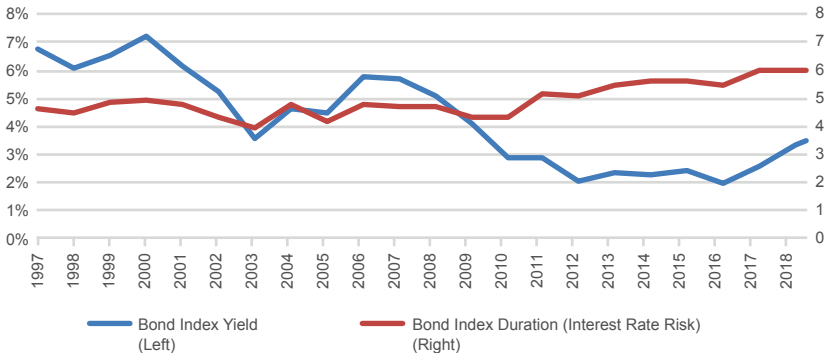
CURRENT TREASURY YIELD INCREASED BY 1%, 3%, AND 5%

Treasury Bond	Yield	1%	3%	5%
2-Year	2.85%	-2%	-6%	-10%
3-Year	2.94%	-3%	-8%	-13%
5-Year	3.01%	-5%	-13%	-20%
10-Year	3.16%	-8%	-22%	-34%
30-Year	3.34%	-17%	-41%	-56%

This table shows the approximate price gain or loss in the 2, 3, 5, 10 and 30 year Treasury notes or bond if yields were to move up from today's yields by 1%, 3% and 5% immediately. It does not include coupon as part of total return. Nor does it include time as a factor for the move. The yield change is assumed to be instantaneous. Yields as of September 30, 2018.

Bloomberg Barclays Aggregate Bond Index

DURATION AND YIELD CHART



Joint Life Expectancy Table for a Couple at Age 70 (Male) and 68 (Female)

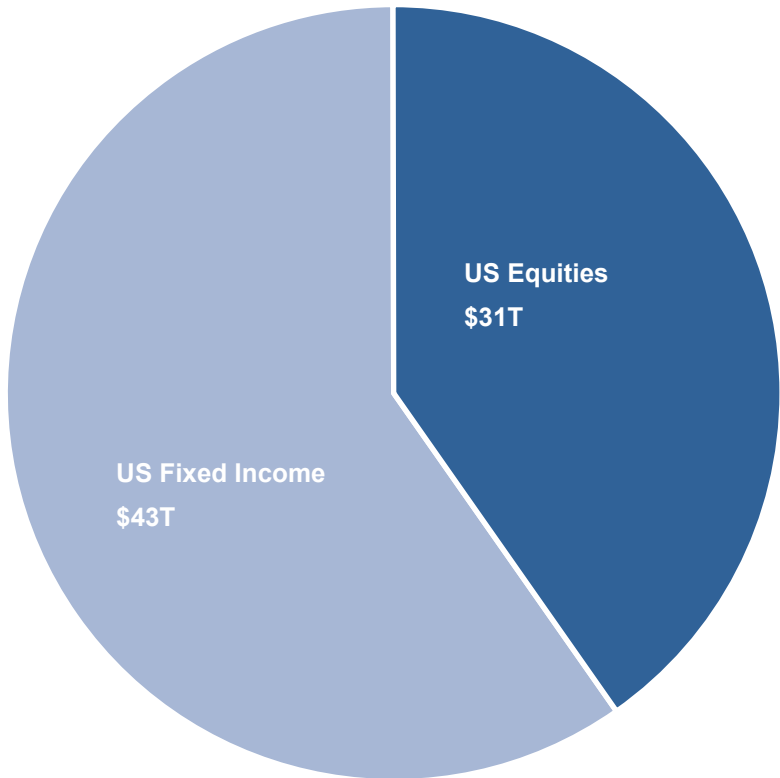
THE PROBABILITY OF AT LEAST ONE BEING ALIVE IS 54%, 25%,
AND 10% IN 20, 25, AND 29 YEARS, RESPECTIVELY.

			Probability of Living		
Years	Age - M	Age - F	Male	Female	Either or Joint
20	90	88	21%	42%	54%
25	95	93	6%	21%	25%
29	99	97	2%	9%	10%

SOURCE: SOCIETY OF ACTUARIES RETIREMENT PARTICIPANT 2000 TABLE

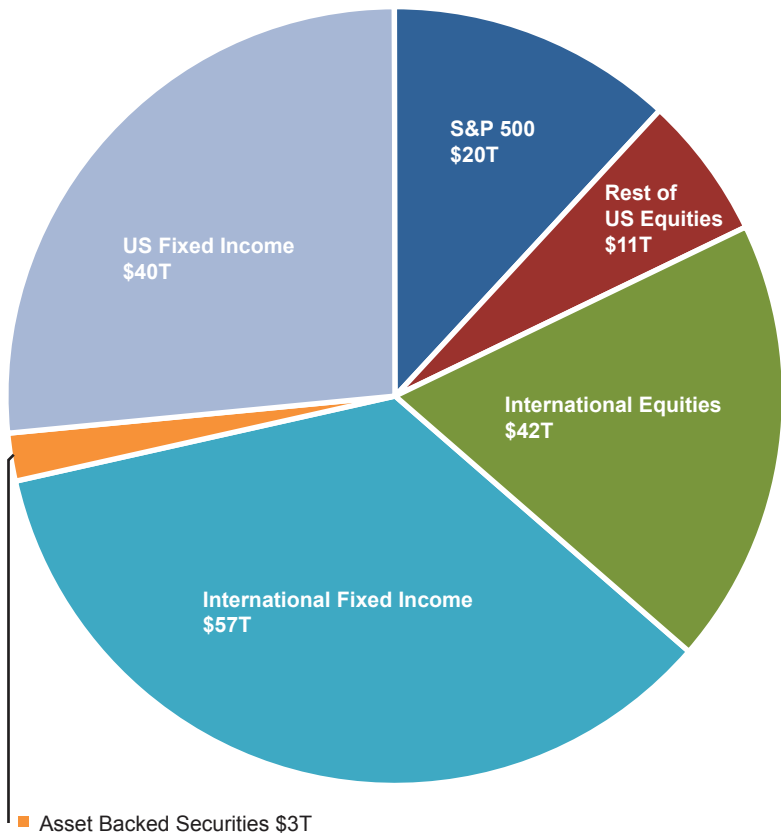
US Equities and Fixed Income

TRILLIONS OF DOLLARS



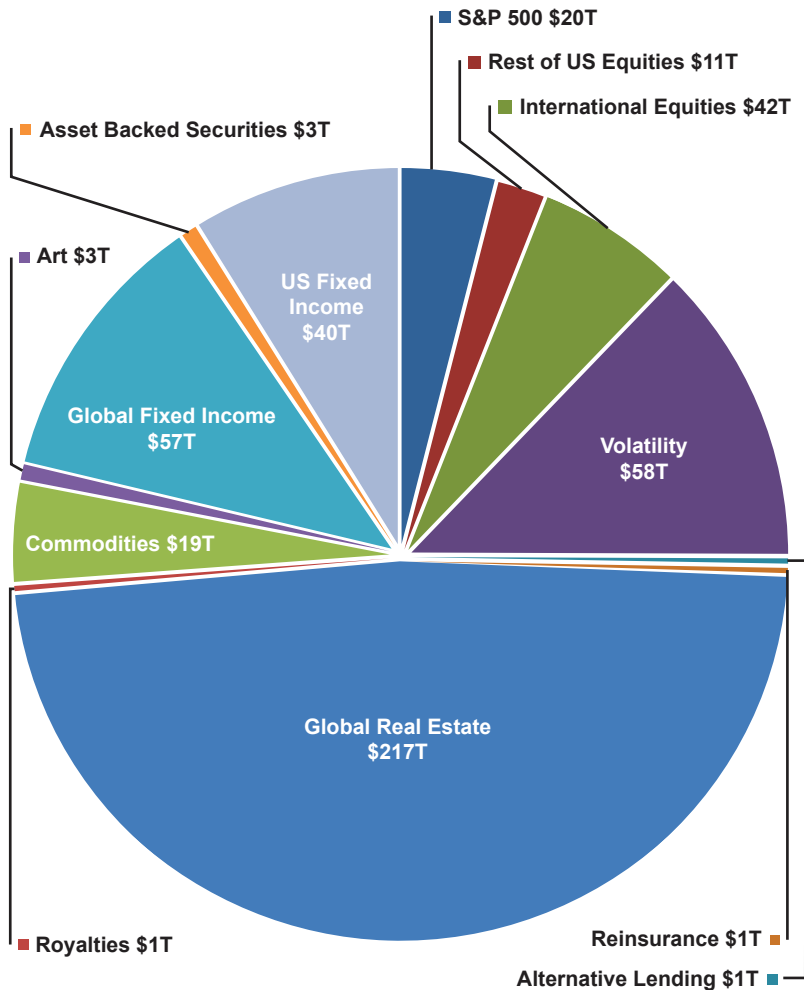
Global Equities and Fixed Income

TRILLIONS OF DOLLARS



Global Asset Classes

TRILLIONS OF DOLLARS

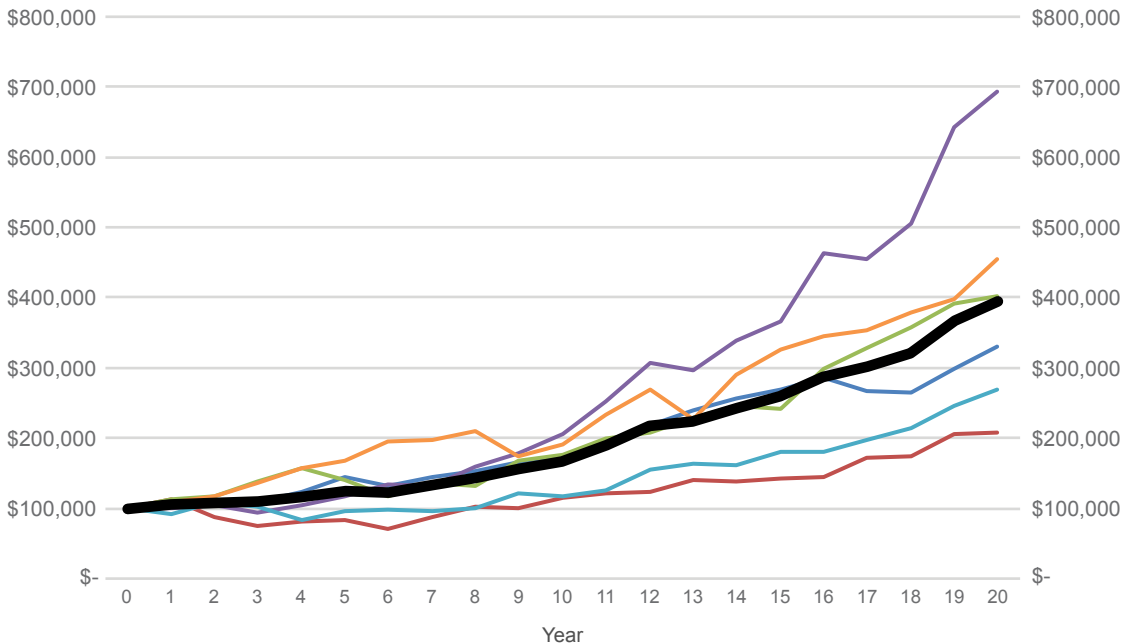


Portfolio Risk Reduction from Adding Assets with Zero Correlation



Random Cumulative Results

IDENTICAL EXPECTED RISK AND EXPECTED RETURN

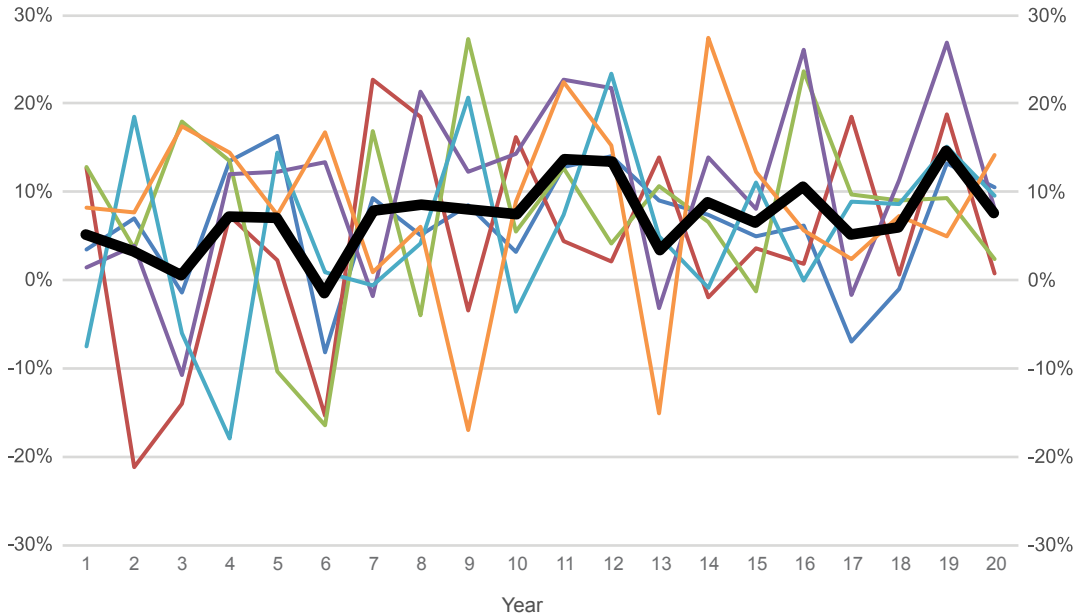


Asset 1 Asset 2 Asset 3 Asset 4 Asset 5 Asset 6 All 6 Assets

Black line is a diversified portfolio of all 6 assets equally weighted.

Random Annual Percentage Return

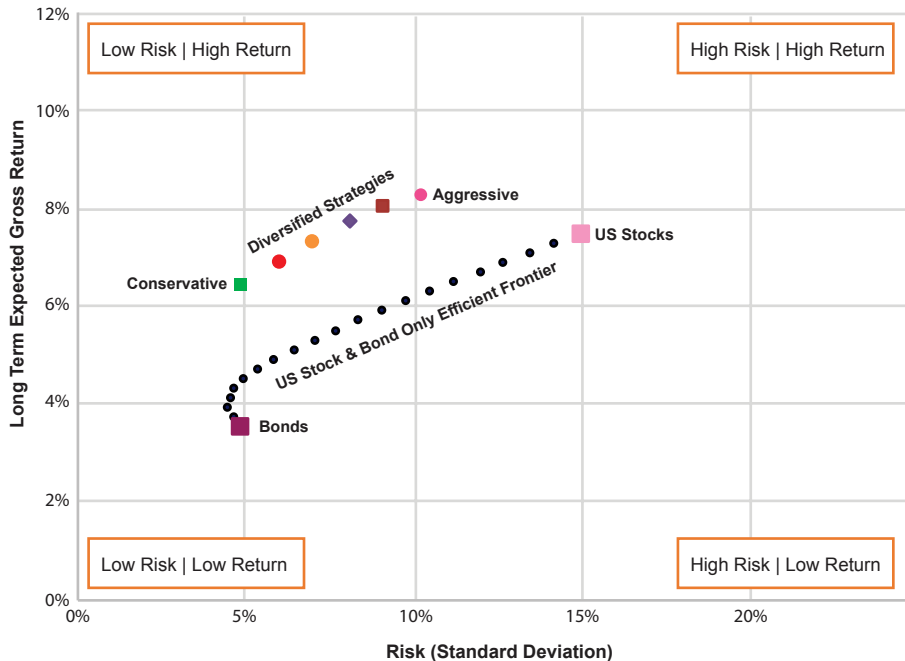
IDENTICAL EXPECTED RISK AND EXPECTED RETURN



Asset 1 Asset 2 Asset 3 Asset 4 Asset 5 Asset 6 All 6 Assets

Black line is a diversified portfolio of all 6 assets equally weighted.

Diversified Strategies

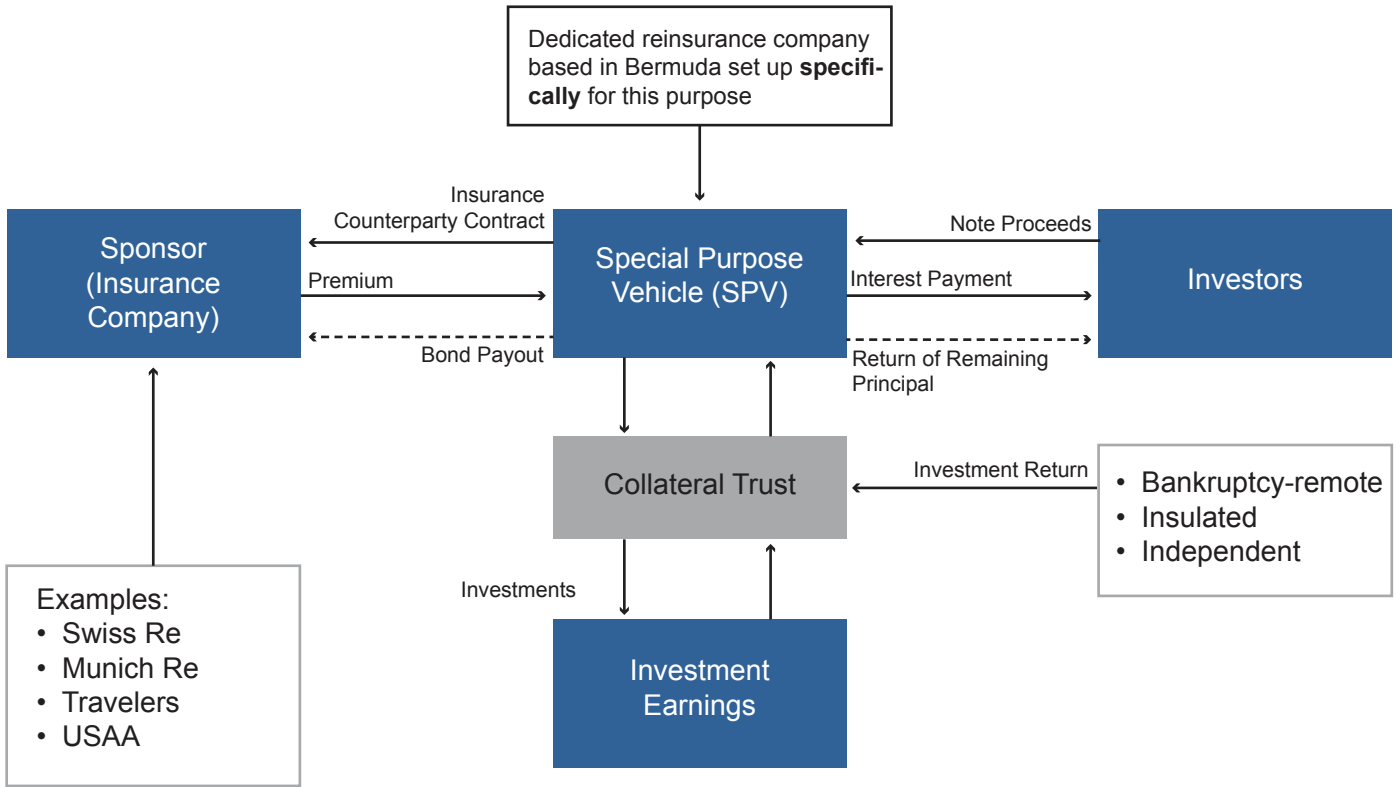


■ Bonds

■ US Stocks

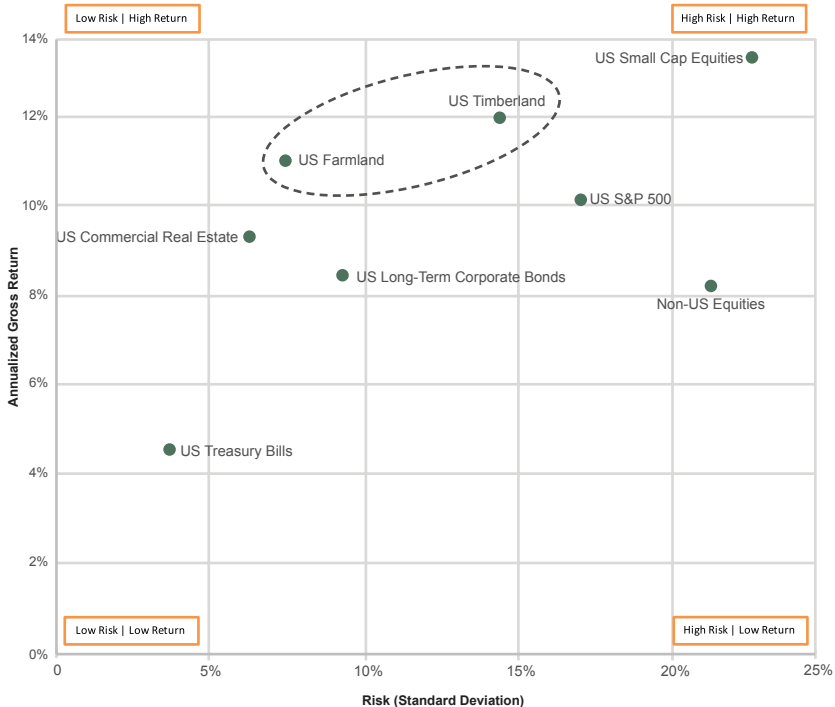
● US Stock & Bond Only Efficient Frontier

■ ● ○ ◆ ■ ● Diversified Strategies



Asset Classes

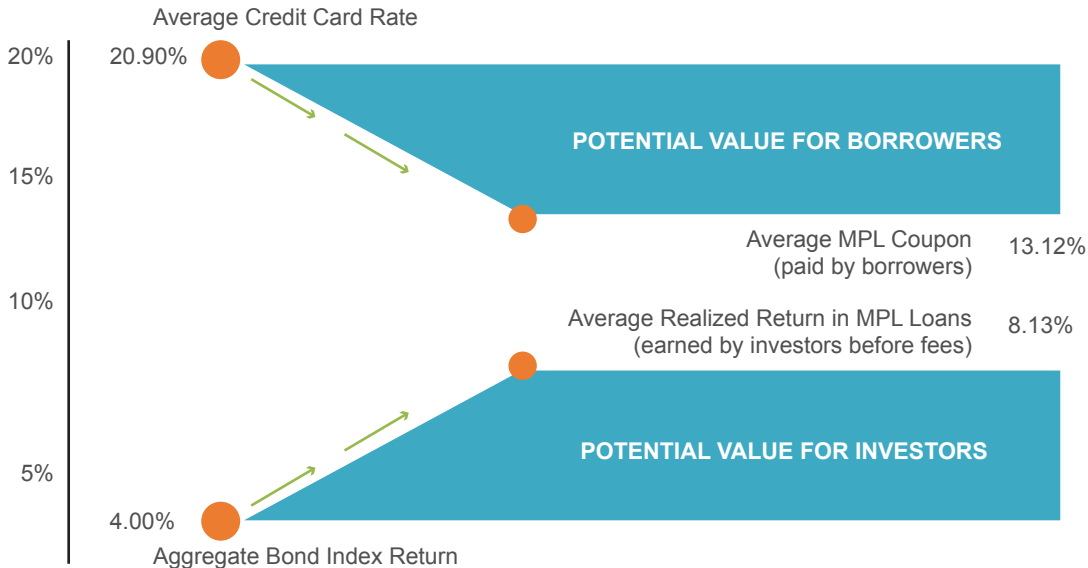
HISTORICAL RETURN AND STANDARD DEVIATION (1972-2016)



SOURCE: VERSUS

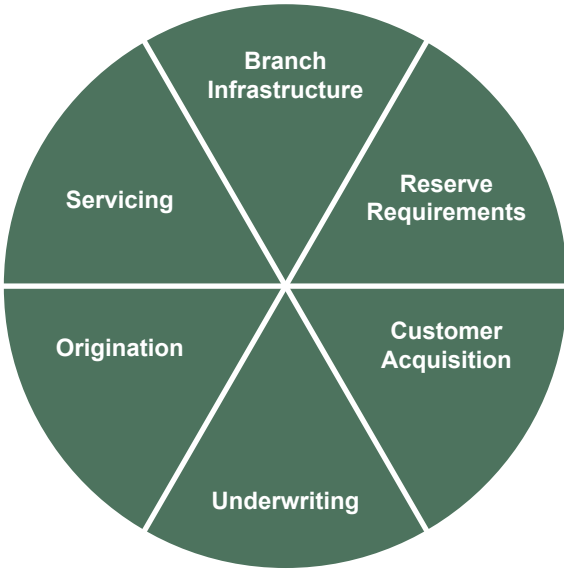
The Economics of Consumer Credit in the United States

Marketplace Lending (MPL) or Alternative Lending represents the potential opportunity for both borrowers and investors to benefit—borrowers can decrease the cost of debt, and investors can potentially realize what has been, historically, an attractive income stream, by investing in MPL loans.

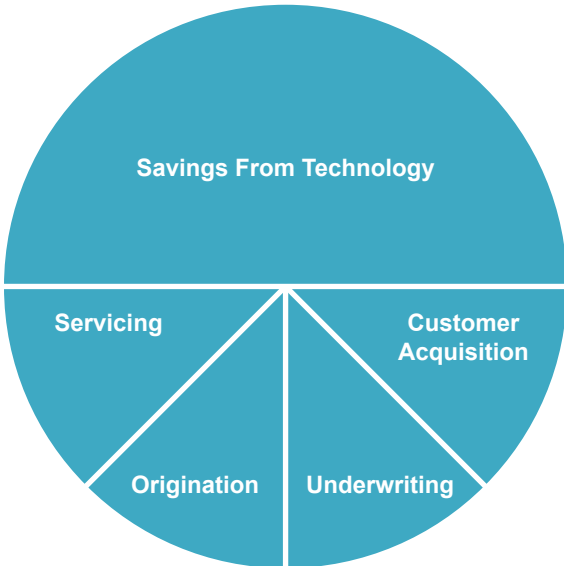


Business Model Driving Lower Costs

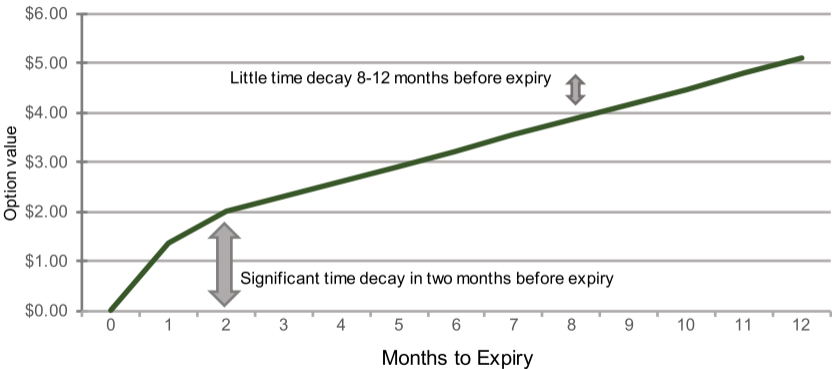
TRADITIONAL LENDER



ALTERNATIVE LENDER



Option Time Decay

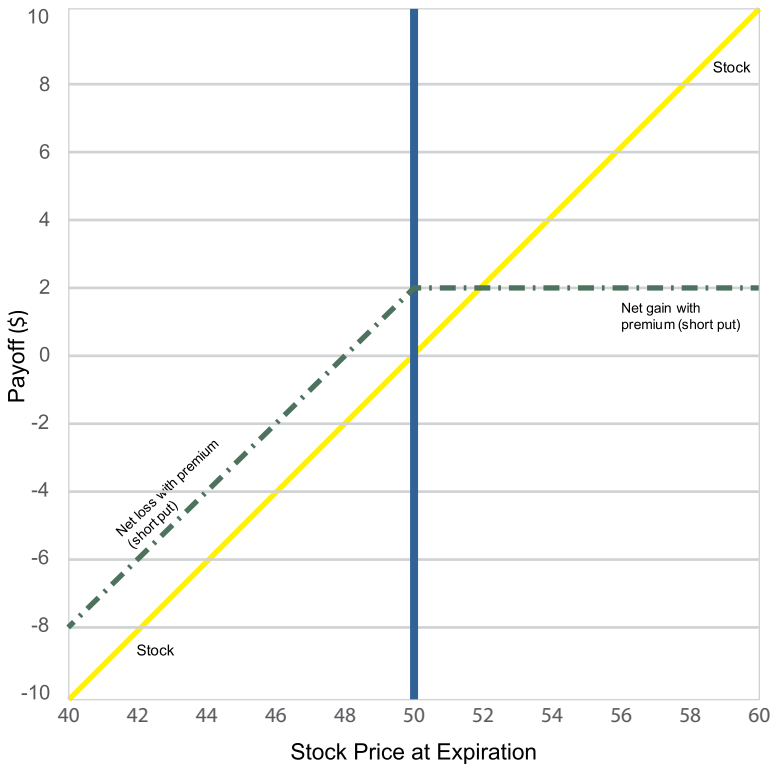


Short Put Payoff Diagram

Current Stock Price = \$50

Strike Price = \$50

Put Price = \$2

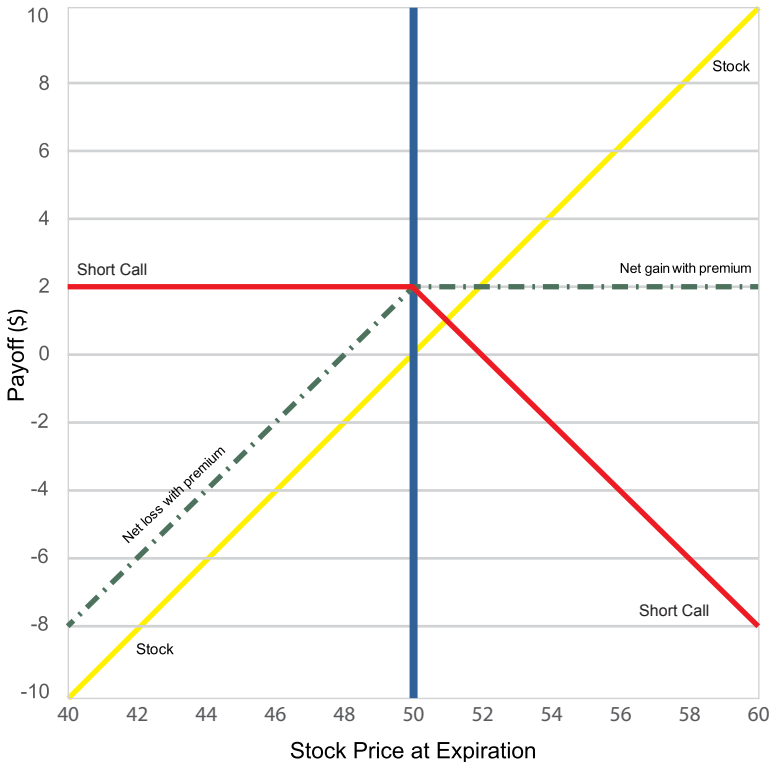


Covered Call Payoff Diagram

Current Stock Price = \$50

Strike Price = \$50

Call Price = \$2



Expected Return Stream

PRICE APPRECIATION, DIVIDEND, AND OPTION PREMIUM

Long Only

Dividend

Price Appreciation



Covered Call

**Dividend + Option
Premium**

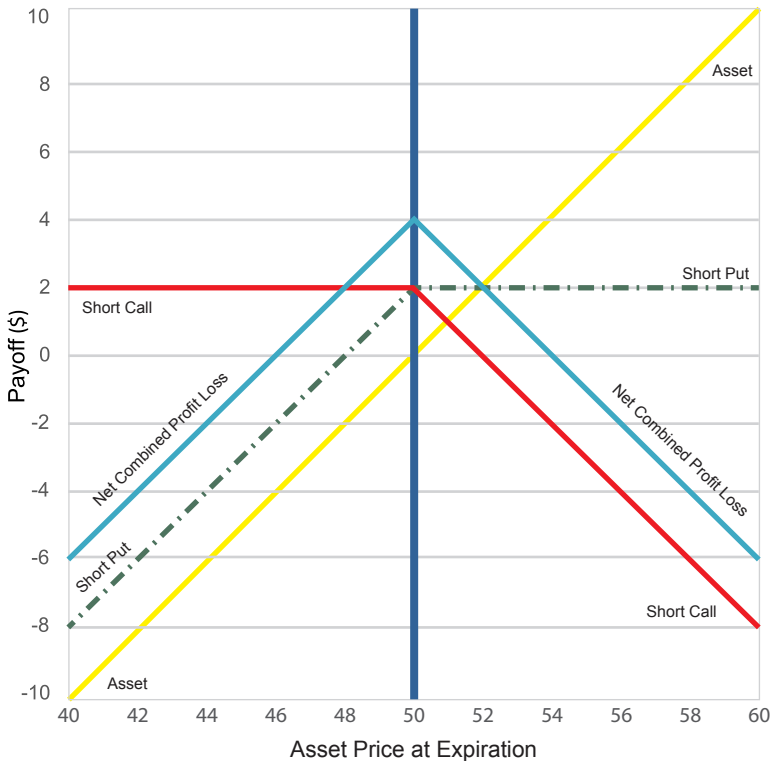
Price Appreciation

Short Put and Call

Current Asset Price = \$50

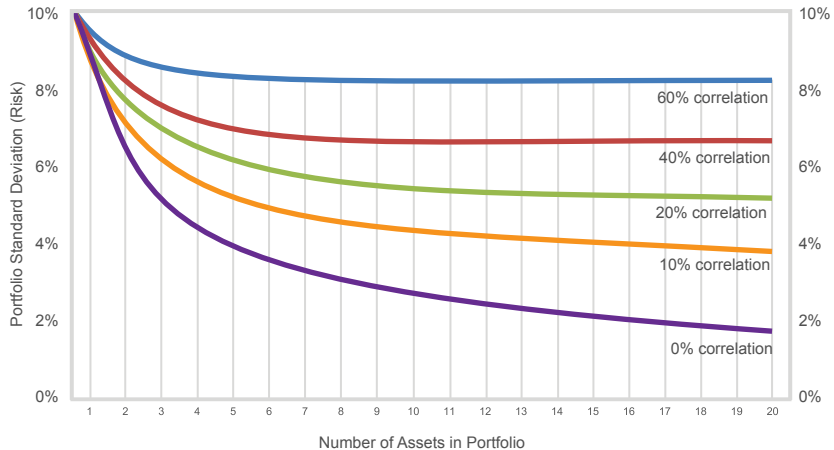
Strike Price = \$50

Put and Call Price = \$2



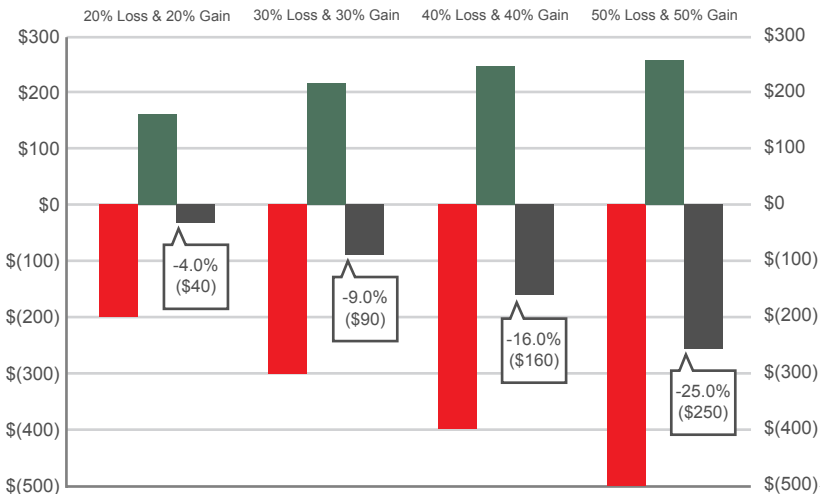
The Holy Grail

PORTFOLIO RISK REDUCTION FROM ADDING ASSETS OF
MODERATE TO ZERO CORRELATION



SOURCE: *PRINCIPLES* BY RAY DALIO, PG. 56-57

Values Changes of a \$1,000 Portfolio with 0% Average Returns



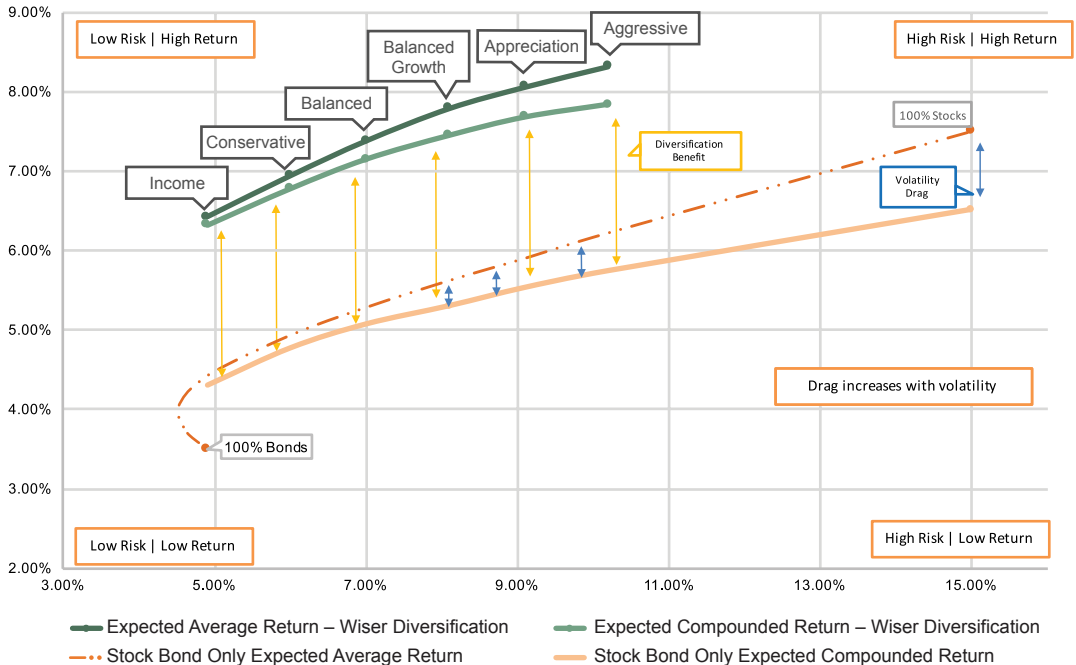
Dollar losses on percentage loss followed by identical gain

YEAR 1 - LOSS

YEAR 2 - GAIN

NET LOSS ON INITIAL INVESTMENT

Average vs Compounded Expected Returns & Risk Impact Volatility (Risk) Drag over 20 Years



This graph illustrates the difference, for each strategy & Stock & Bond-only comparable portfolio, between the expected average returns and compounded returns of the median result of a Monte Carlo simulation of 10,000 trial 20-year sample periods. All returns are shown gross of fees.

Asset Class Correlation Matrix												
	Cash	Bonds	Alternative Lending	US Stocks	US Small Cap Stocks	Developed Intl Stocks	Emerging Markets Stocks	All Asset VRP Harvesting	Alternatives Other	Equity Variance Risk Premium	Reinsurance	Real Estate and Real Assets
Cash	1.00											
Bonds	0.11	1.00										
Alternative Lending	-0.18	0.21	1.00									
US Stocks	-0.16	-0.08	0.60	1.00								
US Small Cap Stocks	-0.15	-0.13	0.50	0.92	1.00							
Developed International Stocks	-0.09	0.04	0.60	0.88	0.78	1.00						
Emerging Markets Stocks	-0.06	0.03	0.50	0.78	0.70	0.85	1.00					
All Asset VRP Harvesting	-0.03	-0.06	0.10	0.12	0.15	0.20	0.25	1.00				
Alternatives Other	-0.12	0.02	0.40	0.71	0.66	0.77	0.77	0.10	1.00			
Equity Variance Risk Premium	-0.12	-0.01	0.55	0.96	0.85	0.97	0.87	0.18	0.78	1.00		
Reinsurance	0.05	0.18	0.20	0.13	0.08	0.15	0.14	0.10	0.24	0.15	1.00	
Real Estate and Real Assets	0.00	0.26	0.30	0.35	0.43	0.40	0.45	0.05	0.20	0.40	0.12	1.00

Asset Class Assumptions—October 2018

NOMINAL EXPECTED LONG-TERM AVERAGE RETURNS (OVER 10 TO 20 YEARS)

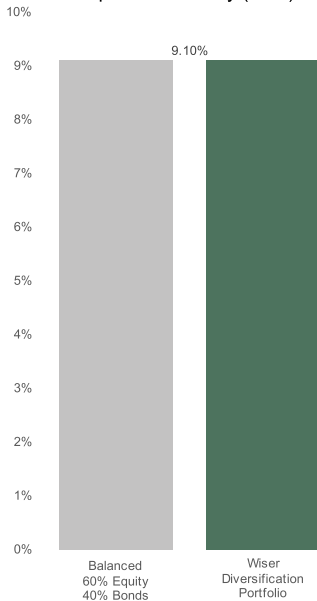
Asset Class	Long-term Expected Return	Expected Risk
Cash	2.65%	0.1%
Bonds	3.50%	4.9%
Alternative Lending	6.50%	5.0%
US Stocks	7.50%	15.0%
US Small Cap Stocks	8.50%	18.0%
Developed International Stocks	8.25%	17.0%
Emerging Markets Stocks	11.00%	23.0%
All Asset VRP Harvesting	8.50%	10.0%
Alternatives Other	8.25%	11.0%
Equity Variance Risk Premium	8.00%	12.0%
Reinsurance	8.70%	9.0%
Real Estate and Real Assets	8.00%	6.5%

Asset Classes and Their Functions

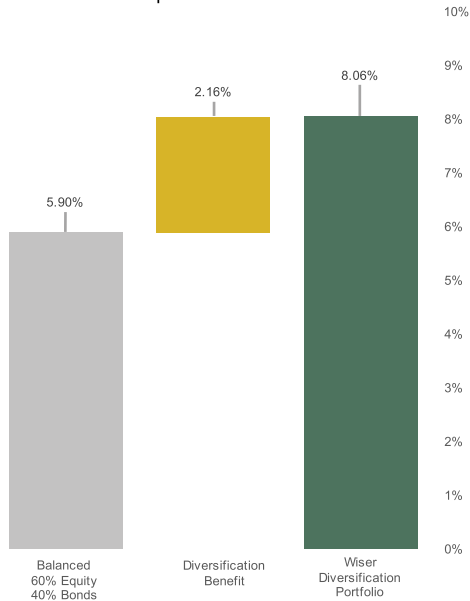
Asset Class	Benefits
Cash	Safety
Bonds	Yield, diversification, and safety
Alternative Lending	High yield, low interest rate risk
US Stocks	Capital growth, long-run inflation protection, tax efficiency
US Small Cap Stocks	Capital growth, long-run inflation protection, tax efficiency
Developed International Stocks	Capital growth, long-run inflation protection, tax efficiency
Emerging Markets Stocks	Capital growth, long-run inflation protection
All Asset VRP Harvesting	Diversification and high expected return
Alternatives Other	Diversification and modest expected return
Equity Variance Risk Premium	High expected return with lower than stock market volatility
Reinsurance	Diversification, high expected yield, low interest rate risk
Real Estate and Real Assets	Income, diversification, inflation protection

Expected Benefits of Wisier Diversification

Expected Volatility (Risk)



Expected Return



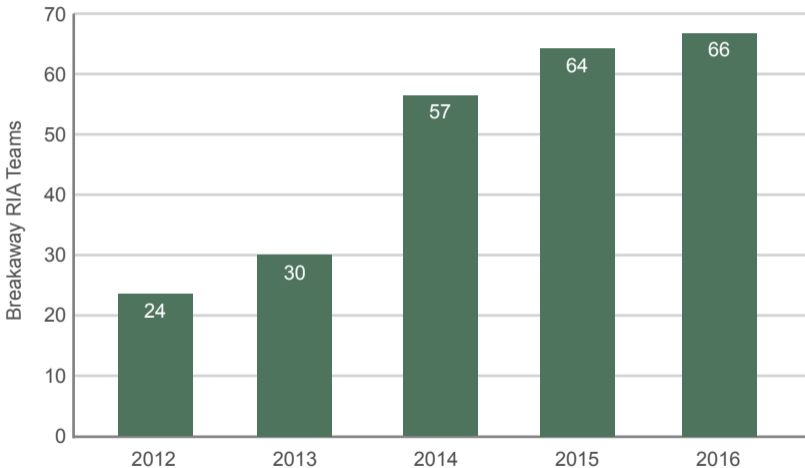
Investing in stocks, bonds, and other assets which present various forms of risk to investors could result in losses and positive returns are not guaranteed. Diversification only reduces risk of capital loss but does not eliminate this risk. Measures of expected return and/or expected risk are not forecasts of returns or risks but are only statistical definitions for modeling purposes based upon financial and statistical analyses. Past performance is no indication of future results, and all investments or assets could lose value in the future due to a variety of financial factors. Due to volatility exhibited in various markets, including but not limited to stocks, bonds and other forms of investable assets these markets may not perform in a similar manner in the future. Among risks which can affect value, financial assets are also exposed to potential inflation and liquidity risks. Investors may experience different results in any chosen investment strategy or portfolio depending on the time and placement of capital into any assets associated thereto. The performance of a specific individual client account may vary substantially from the performance results reflected above. Diversified strategies are constructed to diversify from an all-bond portfolio, directed toward investment among assets that may largely, though not necessarily completely, be non-bond alternatives. Investors are cautioned that they should carefully consider fully diversifying their total personal investment allocations to incorporate a variety of investment assets which also may include stocks, stock mutual funds and ETFs, international assets, bonds and fixed income instruments (where appropriate), and other non-stock/bond investments (e.g., without limitation, Real Estate and other assets).

Year	2012	2013	2014	2015	2016	2017	2018
No. of Advisers	10,511	10,533	10,895	11,473	11,847	12,172	12,578

SOURCE: INVESTMENT ADVISOR ASSOCIATION, 2018 EVOLUTION/REVOLUTION

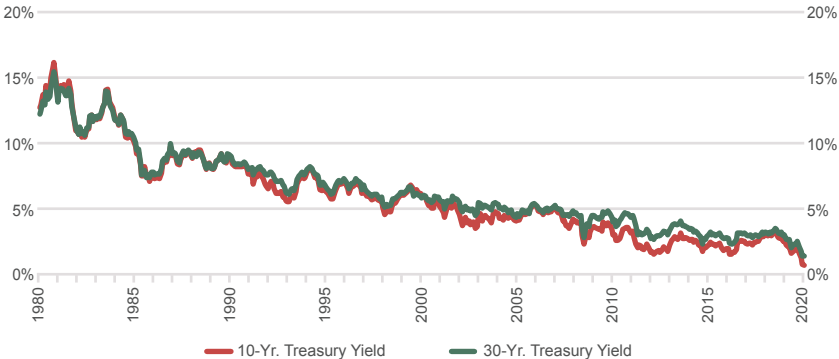
Breakaway Teams Joining RIAs at Record Highs

THE NUMBER HAS MORE THAN DOUBLED OVER THE PAST FIVE YEARS



SOURCE: SEC DATABASE, COMPANY REPORTS, MEDIA REPORTS, ECHELON ANALYSIS

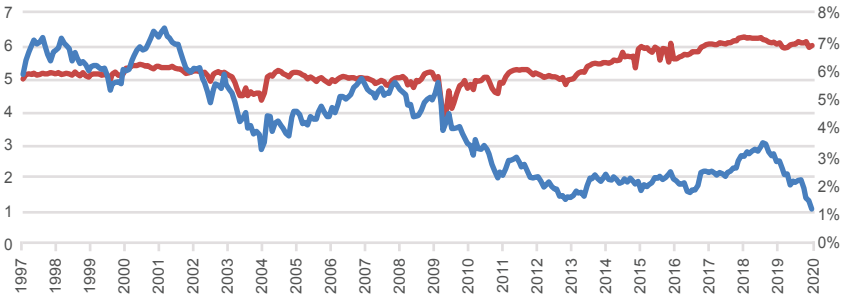
10-Year and 30-Year US Treasury Yields



Source: Bloomberg

Bloomberg Barclays US Aggregate Index

DURATION AND YIELD CHART



— Bond Index Yield
(Right)

— Bond Index Duration (Interest Rate Risk)
(Left)

Source: Bloomberg

Nominal GDP compared to 10-Yr and 30-Yr Treasury Yields



GDP is Gross Domestic Product, a measure of US economic activity